

Program Transfer Guide

Alexandria Technical and Community College
Associate in Applied Science (A.A.S.) in **Accounting**

→ UIU Bachelor of Science (B.S.) in **Accounting**

JULY 2017



UPPER IOWA
UNIVERSITY

EDUCATION BUILT FOR LIFE

ATCC Course			Transfers as UIU Course		
Course Num	Course Name	# Cr	Course Num	Course Name	Requirement Fulfilled
Program Requirements					
ACCT 1602	Business Technology	1	---	---	general elective
ACCT 1605	Computerized Accounting Applications	2	---	---	general elective
ACCT 1608	Principles of Accounting I	4	BA 201	Accounting Principles I	Business Core
ACCT 1610	MS Excel & Access Applications	3	---	---	general elective
ACCT 1612	Principles of Accounting II	4	BA 202	Accounting Principles II	Business Core
ACCT 1613	Payroll Accounting	2	---	---	general elective
ACCT 2601	Intermediate Accounting I	4	---	---	general elective
ACCT 2602	Intermediate Accounting II	4	---	---	general elective
ACCT 2603	Income Tax I	4	BA 323 *	Federal Taxation I	Major
ACCT 2607	Spreadsheet Applications	2	---	---	general elective
ACCT 2621	Government & Non-Profit Accounting	2	---	---	general elective
ACCT 2618	Managerial Cost Accounting	4	---	---	general elective
ACCT 2620	Income Tax Applications	3	---	---	general elective
ACCT 2626	Intermediate Accounting III	3	---	---	general elective
ACCT 2628	Auditing	2	---	---	general elective
ITEC 1440	Beginning Personal Computer 1	2	---	---	general elective
Transfer Gen Ed Goal Required Courses					
COMM 1415	Public Speaking	3	COMM105	Public Speaking	Gen Ed Communic/Oral
COMM 1440	Communicating for Results	2	---	---	general elective
ECON 1404	Consumer Economics and Finance	3	BA 288	Personal Financial Mgmt	Business elective
ECON 1410	Intro to Economic Principles	3	---	---	general elective
ENGL 1440	Technical Writing	3	---	---	general elective
MATH 1415	Mathematical Reasoning	3	---	---	general elective
Other					
Courses in Emphasis/Track Area <see next page>		9 or 12	---	---	<see next page>
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* Lower division transfer work from ATCC does not contribute to the UIU's upper division credit requirement.

Accounting Track*complete 9 credits*

Course Num	Course Name	# Cr	Course #	Course Name	Requirement Fulfilled
ADMN 1503	Office Procedures	3	---	---	general elective
ADMN 1504	Office Procedures	4	---	---	general elective
ADMN 1513	Keyboarding/Word Processing Skills	3	---	---	general elective
ADMN 1519	Word Processing Applications	3	---	---	general elective
ADMN 2522	Advanced MS Word Techniques	4	---	---	general elective
ADMN 2601	Supervisory Management	3	---	---	general elective
BUS 2200	Business Law	3	BA 302	Business Law I	Business Core
SMGT 1613	Employment Law	2	---	---	general elective
FICR 1651	Credit Law	3	---	---	general elective
FICR 1652	Business Credit and Collections	3	---	---	general elective
FICR 2641	Financial Statement Analysis	3	BA 341	Corporate Financial Mgmt	Business Core
MKTG 1501	Entrepreneurship	3	---	---	general elective
MKTG 1511	Advertising & Sales Promotion	3	---	---	general elective
MKTG 1515	Selling Principles and Practices	3	BA 337	Personal Selling	Business elective
MKTG 1522	Bsns Development & Simulations	3	---	---	general elective
MKTG 1530	Counselor Selling	3	---	---	general elective
MKTG 1535	Entrepreneurship	4	---	---	general elective
MKTG 2518	Supervision/Human Resource Mgmt	3	BA 362	Supervision	Business elective
MKTG 2525	Principles of Marketing	3	BA 208	Marketing Principles	Business Core

Administrative Office Management Track*all required*

Course Num	Course Name	# Cr	Course #	Course Name	Requirement Fulfilled
ADMN 1504	Office Procedures	4	---	---	general elective
ADMN 1513	Keyboarding/Word Processing Skills	3	---	---	general elective
ADMN 2601	Supervisory Management	3	---	---	general elective
SMGT 1613	Employment Law	2	---	---	general elective

Business Management Track*complete 9 credits*

Course Num	Course Name	# Cr	Course #	Course Name	Requirement Fulfilled
MKTG 1501	Entrepreneurship	3	---	---	general elective
MKTG 1522	Bsns Development & Simulations	3	---	---	general elective
MKTG 1530	Counselor Selling	3	---	---	general elective
MKTG 2525	Principles of Marketing	3	BA 208	Marketing Principles	Business Core

Marketing and Sales Management Track*complete 9 credits*

Course Num	Course Name	# Cr	Course #	Course Name	Requirement Fulfilled
MKTG 1511	Advertising & Sales Promotion	3	---	---	general elective
MKTG 1515	Selling Principles and Practices	3	BA 337	Personal Selling	Business elective
MKTG 1525	Principles of Marketing	3	BA 208	Marketing Principles	Business Core
MKTG 2525	Principles of Marketing	3	BA 208	Marketing Principles	Business Core

Courses to be taken during years 3 & 4 at Upper Iowa University

<u>UIU course</u>		<u># Cr</u>	<u>Requirement Fulfilled</u>	<u>Transfer</u>
	<i>any Gen Ed in Arts/Humanities</i>	3	Gen Ed Arts/Humanities	---
	<i>any Gen Ed in Arts/Humanities</i>	3	Gen Ed Arts/Humanities	---
ENG 101	Basic Composition	3	Gen Ed Communication/Written	---
ENG 102	English Composition II	3	Gen Ed Communication/Written	---
COMM 105	Public Speaking	3	Gen Ed Communication/Oral	COMM 1415
CS 102	Intro Computer Appl's & Technology	3	Gen Ed Computer Skills	---
MATH 105 or higher	College Algebra w/ Applications	3	Gen Ed Mathematics	---
	<i>any Gen Ed in Natural Science</i>	3	Gen Ed Natural Science	---
	<i>any Gen Ed in Natural Science</i>	3	Gen Ed Natural Science	---
	<i>any Gen Ed in Social Science</i>	3	Gen Ed Social Science	---
	<i>any Gen Ed in Social Science</i>	3	Gen Ed Social Science	---
	<i>any Gen Ed in Cultures</i>	3	Gen Ed Cultures	---
BA 160	Microeconomic Principles	3	Business Core	<ECON 1430>
BA 161	Macroeconomic Principles	3	Business Core	<ECON 1420>
BA 201	Accounting Principles I	3	Business Core	ACCT 1608
BA 202	Accounting Principles II	3	Business Core	ACCT 1612
BA 208	Marketing Principles	[3]	Business Core	[MKTG 1525]
BA 210	Management Principles	3	Business Core	<BUS 2220>
BA 222	Management Information Systems	3	Business Core	---
BA 225 or PHIL 202	Business Ethics Contemporary Ethics	3	Business Core	---
BA 302	Business Law I	[3]	Business Core	[BUS 2200]
BA 341	Corporate Financial Management	[3]	Business Core	[FICR 2641]
BA 356	Quantitative Decisions in Business	3	Business Core	---
MATH 220	Elementary Statistics	[3]	Business Core	[MATH 1445]
BA 321	Intermediate Financial Accounting I	3	Major	---
BA 322	Intermediate Financial Accounting II	3	Major	---
BA 323	Federal Taxation I	3	Major	ACCT 2603
BA 421 or BA 422	Managerial Cost Accounting Product Cost Accounting	3	Major	---
BA 425	Auditing	3	Major	---
BA 431 or BA 432	Advanced Financial Accounting Accounting for Not-For-Profit Organizations	3	Major	---
BA 460	Strategic Management	3	Major	---
<i>1 of the following:</i>		3	Major	---
<i>BA 317 International Management</i>				
<i>BA 463 International Finance</i>				
<i>BA 488 Economics of International Business</i>				

NOTES

Courses in square brackets [] may or may not have been completed at ATCC, depending on Track completed.

Courses in angle brackets <> could be completed at ATCC (in addition to, or in place of, courses in this A.A.S. program).

A minimum of 120 semester credits is required for a Bachelor of Science Degree; at least 72 will be transferred from ATCC.

A minimum of 30 credits must be upper division credits for a UIU baccalaureate degree; lower division transfer work from ATCC does not contribute to the upper division credit requirement at UIU.

Every effort has been made to ensure the accuracy and completeness of this program articulation.

The office of the Registrar of Upper Iowa University reserves the right to make corrections, additions, and deletions as necessary.